



**ESAA Board of Directors
Videoconference
October 16, 2023**

In attendance: Kristen Apodaca, Colleen Bell, Julie Brimble, Leslie Crawford, Kathy Cunningham-Roy, Rachel Fraser, Tannley Goldberg, Paula Helming, Judi Hunter, Susie Kerwin-Bush, Joanne Mistler, Anna Quigley, Julie Quirk, Coleen Raber, BJ Parsons. Dave Mates – guest.

The meeting was called to order at 7:32 PM.

Brief President's Report

- * Ohio and Buckeye “built” a store called ESAA Store 2024. People can order on-line at the National. There will also be a link on the website. Ohio wants ESAA to loan them \$750 up front to start the process. A Raber/Bell motion was passed to front the \$750 with that amount being re-paid up front.
- * 2020/21 Annual will be \$36,055 in cost. ESAA needs to determine the income for ads for 2019/19 and 2020/21.
- * A Crawford/Mistler motion was passed to charge \$75 for the 2020/21 Annual.
- * The Board discussed increasing ad charges going forward, to be discussed in more detail in person.
- * The Breeder Resource announcement went out as a mass mailing last week.

Health clinic budget – with Dave Mates

- * The purchase of a scanner solely dedicated to the health clinic was a late addition to the budget.

Top 20 budget – with Dave Mates

- * Clarification was made regarding the discrepancy with the miscellaneous line item.

A Quirk/Cunningham-Roy consensus agenda was passed to approve both budgets.

Conference call line – \$17.59 per month – used only by NFTC.

- * A Quirk/Goldberg motion was made to eliminate the conference call line.

H & G report/recommendations

- * Canine Health Foundation to fund the following three grants: 02519; 02819; 02864. Each grant is to be funded at \$2500.
- * The four Dick Fox Memorial Fund to fund grants are 03011; 03000; 02930; 02981 also to be funded at \$2500 each.

- * A Goldberg/Mistler motion was made to accept Michelle's recommendations.

National Specialty winners - Obedience/Rally

- * All winners are printed on the website when clicking on the "full results" icon.
- * Only conformation BOB includes picture w/o clicking on icon. With icon, only BOB/BOW/BOS pictures are included.
- * Do we want OB/Rally pictures featured?
- * Dave Mates, Matt Stelter, and Coleen Raber suggested having a "history" tab as a major category that would feature as sub-categories all National Specialty results (instead of under events), all Field Trial results (which Coleen has with pictures), and all Dual Champions (which Coleen has with pictures).
- * A Quirk/Raber motion was passed to recognize Obedience and Rally winners with pictures on the website with the opportunity to purchase a divider page in the catalog going forward.

Board Pictures

- * We would like Garth to take individual Board members' pictures at the end of the lunch break before the beginning of the PM session.
- * We will also request one group picture of the Board. Individual pictures can be used in the 2022 Annual (adding Sandy Miller instead of Kathy Cunningham-Roy) and the group picture in the 2023 edition since it will be another 2-year volume, if we honor the membership's wishes. Both individual and group pictures can then be used as ESAA sees fit for website, Annuals, and catalogs.

ESAA National Update

- * Tannley reviewed the concessions policy and some of the Marriott's ever-changing policies.
- * Hospitality and pre-ordered meals were reviewed.
- * The Top 20 raffle will be Wed. evening. The ESAA raffle will be during Friday hospitality.
- * Thanks to Tannley for all the extra time she spent on working with this facility!

A Quirk/Bell motion to adjourn was passed at 8:44 PM.

Respectfully Submitted,

Coleen M. Raber

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ESAA Secretary